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PT INDO TAMBANGRAYA MEGAH TBK REPORTED 12M23 FINANCIAL RESULT AND PERFORMANCE

Jakarta, 21 February 2024 – PT Indo Tambangraya Megah Tbk (IDX: ITMG) today submitted its audited consolidated financial statements for the year ended December 31, 2023 (12M23 or FY23) to IDX.

HIGHLIGHTS

- **Financial performance:** ITMG recorded an increase in coal production by 1% year-on-year. Sales volume increased by 11%, but revenue decreased by 35% due to a significant drop in average selling prices (ASP). Aligned with the Company's efforts to increase efficiency, the cost of revenue decreased by 6% year-on-year while operating expenses decreased by 35%. ITMG booked a net profit for the year of \$500 million.
- **Financial position:** Total assets decreased by 17% year-on-year, with a sizeable cash decrease due to dividend distribution. However, cash remained strong with FY23 balance of \$851 million and a net cash position of \$803 million while total liabilities decreased by 42% year-on-year.
- **CPI ownership change:** ITMG, through its 70%-owned subsidiary, PT ITM Bhinneka Power (IBP) increased its ownership of PT Cahaya Power Indonesia (CPI), one of its subsidiaries which engages in solar based renewable energy business, from 60.0% to 79.5%. Thus, ITMG's effective ownership in CPI changed to 55.65% from the previous 42.0%.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Revenue

The Company recorded FY23 revenue of \$2,374 million; a 35% decrease compared to FY22. On a year-on-year basis sales volume was higher at 11% supported by higher production by 1%, however was offset by a decrease of 41% in average selling price (ASP), from \$192/ton in FY22 to \$113/ton in FY23.

Cost of Revenue

FY23 cost of revenue had a year-on-year decrease of 6%, recorded at \$1,632 million compared to \$1,742 million in the previous year, despite higher production volume. Lower cost of revenue was impacted by lower royalty due to lower ASP and declining of coal benchmark price.

Operating Expenses

The operating expenses in FY23 decreased by 35% year-on-year, mainly due to the decrease in ASP which eventually lowered the selling expenses. In addition, the Domestic Market Obligation (DMO) expense that has been accrued for 2022 performance was partially reversed following Ministerial Decree Energy and Mineral Resources No. 399.K/MB.01/MEM.B/2023.

Other Income and Other Expenses

Other income was mainly influenced by the hedging position, where in FY23 the swap contract recorded a gain for both fuel and coal of \$19 million as compared to \$102 million loss in FY22. The finance

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income increased by almost four times year-on-year from \$9 million to \$35 million in FY23 as ITMG maximized its cash management to have a better position to reap higher interest rates.

Income Tax Expenses and Royalties to the Government

Royalties to the Government decreased by 35% year-on-year to \$332 million in FY23 from \$514 million in FY22, mainly due to lower ASP in line with lower benchmark price. Income tax expense decreased 58% year-on-year to \$144 million in FY23 from \$345 million in FY22.

The Company reported Profit for the year Attributable to the Owners of the Parent Entity of \$500 million and Net Profit for the year of \$500 million.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Total Assets

Total assets at the end of 2023 decreased by 17% year-on-year to \$2,188 million as compared with \$2,640 million at the end of 2022, alongside the cash balance at the end of 2023 decreased by 40% year-on-year to \$851 million from \$1,430 million. The decrease in cash was mainly due to dividend distribution in 2023, which is the final dividend of the financial year 2022 of \$475 million and the interim dividend of the financial year 2023 of \$199 million. As of December 2023, cash and cash equivalents represented 39% of the total assets.

Total Debt

There is an increase of bank loan position from \$26 million at the end of 2022 to \$48 million at the end of 2023 which impacted to the increase in debt-to-equity ratio from 0.01 to 0.03.

Equity

At the end of 2023, total equity stood at \$1,789 million, a decrease from \$1,950 million which was attributable to the dividend realization.

CONSOLIDATED STATEMENT OF CASH FLOWS

Cash Flows from Operating Activities

The Company's cash flows from operating activities in FY23 declined by 83% year-on-year to \$221 million from \$1,325 million driven by lower receipts from customers. During FY23, ITMG paid \$399 million in corporate income tax, an increase of 87% year-on-year following the strong 2022 performance result.

Cash Flows from Investing Activities

The Company reported \$138 million of net cash outflows used in investing activities in FY23, 93% higher than in FY22. The increase was a result of the purchase of held-to-maturity bonds of \$60 million, which also positively impacted the finance income.

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Cash Flows from Financing Activities

Net cash outflow from financing activities in FY23 increased by 32% to \$666 million from \$505 million in FY22, mainly coming from a higher dividend payment. The Company distributed a total of \$674 million as cash dividends to shareholders in FY23.

OTHER INFORMATION

Announcement of ITMG Annual General Meeting of Shareholders

ITMG will hold its Annual General Meeting of Shareholders on Thursday, 28 March 2024. The announcement and other information related to the Annual General Meeting of Shareholders are available on the Company's website, www.itmg.co.id.



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PT INDO TAMBANGRAYA MEGAH TBK MELAPORKAN HASIL DAN KINERJA KEUANGAN 12M23

Jakarta, 21 Februari 2024 - PT Indo Tambangraya Megah Tbk (IDX: ITMG) hari ini menyampaikan laporan keuangan konsolidasian auditan untuk tahun yang berakhir pada tanggal 31 Desember 2023 (12M23 atau FY23) kepada BEI.

IKTHISAR

- **Kinerja keuangan:** ITMG mencatat peningkatan produksi batubara sebesar 1% *year-on-year* (YoY). Volume penjualan meningkat sebesar 11%, namun pendapatan menurun sebesar 35% karena penurunan harga jual rata-rata yang signifikan. Sejalan dengan upaya Perusahaan untuk meningkatkan efisiensi, beban pokok pendapatan menurun sebesar 6% YoY sementara beban operasional turun sebesar 35%. ITMG mencatatkan laba bersih tahun berjalan sebesar \$500 juta.
- **Posisi keuangan:** Total aset menurun sebesar 17% dibandingkan tahun lalu, dengan penurunan kas yang cukup besar akibat pembagian dividen. Namun, kas tetap kuat dengan saldo FY23 sebesar \$851 juta dan posisi kas bersih sebesar \$803 juta sementara total liabilitas menurun sebesar 42% dibandingkan tahun lalu.
- **Perubahan kepemilikan CPI:** ITMG melalui anak perusahaannya yang dimiliki sebesar 70%, PT ITM Bhinneka Power (IBP) meningkatkan kepemilikannya di PT Cahaya Power Indonesia (CPI), salah satu anak perusahaannya yang bergerak di bisnis energi terbarukan berbasis tenaga surya, dari 60,0% menjadi 79,5%. Dengan demikian, kepemilikan efektif ITMG di CPI berubah menjadi 55,65% dari sebelumnya 42,0%.

LAPORAN LABA RUGI KONSOLIDASIAN

Pendapatan

Perusahaan mencatat pendapatan di FY23 sebesar \$2.374 juta; menurun 35% dibandingkan FY22. Secara tahunan, volume penjualan naik sebesar 11% didukung oleh peningkatan produksi sebesar 1%, namun diimbangi oleh penurunan harga jual rata-rata (*ASP*) sebesar 41%, dari \$192/ton di FY22 menjadi \$113/ton di FY23.

Beban Pokok Pendapatan

Beban pokok pendapatan di FY23 mengalami penurunan YoY sebesar 6%, tercatat sebesar \$1.632 juta dibandingkan dengan \$1.742 juta pada tahun sebelumnya, meskipun volume produksi lebih tinggi. Penurunan beban pokok pendapatan dipengaruhi oleh penurunan royalti akibat penurunan harga jual batubara dan penurunan harga patokan batubara.

Beban Operasional

Beban operasional Perusahaan di FY23 turun 35% dibandingkan tahun lalu, terutama disebabkan oleh penurunan *ASP* yang pada akhirnya menurunkan beban penjualan Perusahaan. Selain itu, terjadi *reversal* pada beban Kewajiban Pasar Dalam Negeri (*DMO*) yang telah dicatat secara akrual untuk kinerja pada tahun 2022 berdasarkan Keputusan Menteri Energi dan Sumber Daya Mineral No. 399.K/MB.01/MEM.B/2023.

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Pendapatan Lainnya dan Beban Lainnya

Pendapatan lainnya terutama dipengaruhi oleh posisi lindung nilai Perusahaan, dimana pada FY23 kontrak swap mencatat keuntungan baik untuk bahan bakar maupun batubara sebesar \$19 juta dibandingkan kerugian \$102 juta di FY22. Pendapatan keuangan meningkat hampir empat kali lipat dari \$9 juta menjadi \$35 juta di FY23 karena ITMG memaksimalkan pengelolaan kas agar berada pada posisi yang lebih baik untuk memperoleh tingkat bunga yang lebih tinggi.

Beban Pajak Penghasilan dan Royalti kepada Pemerintah

Royalti kepada Pemerintah menurun sebesar 35% YoY menjadi \$332 juta pada FY23 dari \$514 juta pada FY22, terutama disebabkan oleh rendahnya ASP seiring dengan rendahnya harga acuan. Beban pajak penghasilan turun 58% YoY menjadi \$144 juta di FY23 dari \$345 juta di FY22.

Perusahaan melaporkan Laba tahun berjalan yang dapat Diatribusikan kepada Pemilik Entitas Induk sebesar \$500 juta dan Laba Bersih tahun berjalan sebesar \$500 juta pada FY23.

LAPORAN POSISI KEUANGAN KONSOLIDASIAN

Total Aset

Total aset pada akhir tahun 2023 turun sebesar 17% YoY menjadi \$2.188 juta dibandingkan dengan \$2.640 juta pada akhir tahun 2022, dan saldo kas pada akhir tahun 2023 turun sebesar 40% YoY menjadi \$851 juta dari \$1.430 juta. Penurunan kas ini terutama disebabkan oleh pembagian dividen pada tahun 2023: yaitu dividen final tahun buku 2022 sebesar \$475 juta dan dividen interim tahun buku 2023 sebesar \$199 juta. Per Desember 2023, kas dan setara kas mewakili 39% dari total aset.

Total Utang

Terdapat peningkatan posisi pinjaman bank dari \$26 juta pada akhir tahun 2022 menjadi \$48 juta pada akhir tahun 2023 yang berdampak pada meningkatnya rasio utang terhadap ekuitas dari 0,01 menjadi 0,03.

Ekuitas

Pada akhir tahun 2023, jumlah ekuitas mencapai \$1.789 juta, turun dari \$1.950 juta yang disebabkan oleh realisasi dividen.

LAPORAN ARUS KAS KONSOLIDASIAN

Arus Kas dari Aktivitas Operasi

Arus kas Perusahaan dari aktivitas operasi pada FY23 turun 83% YoY menjadi \$221 juta dari \$1,325 juta, didorong oleh lebih rendahnya penerimaan dari pelanggan. Selama FY23, ITMG membayar pajak penghasilan badan sebesar \$399 juta, meningkat sebesar 87% YoY menyusul hasil kinerja yang kuat pada tahun 2022.

Arus Kas dari Aktivitas Investasi

Perusahaan melaporkan arus kas keluar bersih sebesar \$138 juta pada FY23 yang digunakan dalam aktivitas investasi, 93% lebih tinggi dibandingkan pada FY22. Peningkatan ini disebabkan oleh

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pembelian obligasi yang dimiliki hingga jatuh tempo sebesar \$60 juta yang juga berdampak positif pada pendapatan keuangan.

Arus Kas dari Aktivitas Pendanaan

Arus kas keluar bersih dari aktivitas pendanaan pada *FY23* meningkat sebesar 32% menjadi \$666 juta dari \$505 juta pada *FY22*, hal ini terutama disebabkan oleh pembayaran dividen yang lebih tinggi. Perusahaan membagikan total \$674 juta sebagai dividen tunai kepada pemegang saham di *FY23*.

INFORMASI LAINNYA

Pengumuman Rapat Umum Pemegang Saham Tahunan ITMG

ITMG akan menyelenggarakan Rapat Umum Pemegang Saham Tahunan pada hari Kamis, 28 Maret 2024. Pengumuman dan informasi lainnya terkait Rapat Umum Pemegang Saham Tahunan dapat dilihat di situs *web* Perusahaan, www.itmg.co.id.



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APPENDIX Summary of financial performance For the years ended 31 December 2023 and 2022

dalam juta USD kecuali dinyatakan lain

in million USD unless otherwise stated

Labai Rugi	FY23	FY22	YoY(%)	Profit and Loss
Volume Penjualan Batubara (juta ton)	20.9	18.9	11%	Coal Sales Volume (million tons)
Pendapatan Penjualan	2,374	3,636	(35%)	Sales Revenues
Beban Pokok Pendapatan	(1,632)	(1,742)	(6%)	Cost of Revenue
Labai Kotor	743	1,894	(61%)	Gross Profit
<u>Marjin Labai Kotor (%)</u>	<u>31%</u>	<u>52%</u>		<u>Gross Profit Margin (%)</u>
Beban Penjualan	(95)	(170)	(44%)	Selling Expenses
Beban Umum dan Administrasi	(42)	(42)	1%	General and Administration Expenses
Beban Operasi	(137)	(212)	(35%)	Operating Expenses
Labai Operasional	605	1,683	(64%)	Operating Income
<u>Marjin Labai Operasional (%)</u>	<u>26%</u>	<u>46%</u>		<u>Operating Income Margin (%)</u>
EBITDA	671	1,783	(62%)	EBITDA
<u>Marjin EBITDA (%)</u>	<u>28%</u>	<u>49%</u>		<u>EBITDA Margin (%)</u>
Beban Keuangan	(3)	(3)	(13%)	Finance Costs
Penghasilan Keuangan	35	9	289%	Finance Income
Lain-lain, bersih	7	(143)	(105%)	Others, net
Penghasilan (Beban) Lain-lain, bersih	39	(138)	(128%)	Other Income (Cost), net
Labai Sebelum Pajak Penghasilan	644	1,545	(58%)	Profit Before Income Tax
Beban Pajak	(144)	(345)	(58%)	Income Tax
Labai Bersih	500	1,199	(58%)	Net Profit
<u>Marjin Labai Bersih (%)</u>	<u>21%</u>	<u>33%</u>		<u>Net Profit Margin (%)</u>

Posisi Keuangan	FY23	FY22	YoY(%)	Financial Position
Kas dan Setara Kas	851	1,430	(40%)	Cash and Cash Equivalents
Jumlah Aset Lancar	1,280	1,909	(33%)	Total Current Assets
Jumlah Aset Tidak Lancar	908	732	24%	Total Non-Current Assets
Jumlah Aset	2,188	2,640	(17%)	Total Assets
Pinjaman Bank Jangka Panjang Jatuh Tempo Dalam Satu Tahun - Pinjaman Jangka Pendek	40	13	204%	Current Maturities of Long-Term Bank Loan and Short-Term Bank Loan
Liabilitas Bank Jangka Panjang Setelah Dikurangi Bagian Jatuh Tempo Dalam Satu Tahun	8	13	(40%)	Long-Term Bank Loans Net of Current Maturities
Jumlah Liabilitas	399	690	(42%)	Total Liabilities
Labai Ditahan	1,341	1,515	(11%)	Retained Earnings
Jumlah Ekuitas	1,789	1,950	(8%)	Total Equity
Kas/(Pinjaman) Bersih	803	1,404	(43%)	Net Cash/(Debt)

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Arus Kas	FY23	FY22	YoY(%)	Cash Flows
Arus Kas Bersih diperoleh dari Aktivitas Operasi	221	1,325	(83%)	Net Cash generated from Operating Activities
Arus Kas Bersih untuk Aktivitas Investasi	(138)	(71)	93%	Net Cash Used in Investing Activities
Arus Kas Bersih untuk Aktivitas Pendanaan	(666)	(505)	32%	Net Cash Used in Financing Activities
Kenaikan Bersih Kas dan Setara Kas	(582)	750	(178%)	Net Increase in Cash and Cash Equivalents
Kas dan Setara Kas pada Awal Tahun	1,430	691	107%	Cash And Cash Equivalents at The Beginning of The Year
Efek Perubahan Nilai Kurs pada Kas dan Setara Kas	3	(10)	(129%)	Effect Of Exchange Rate Changes on Cash and Cash Equivalents
Kas dan Setara Kas pada Akhir Tahun	851	1,430	(40%)	Cash and Cash Equivalents at The End of The Year

Rasio Keuangan	FY23	FY22	Financial Ratio
Laba (Rugi) Terhadap Aset (%)	23%	45%	Return of Assets (%)
Laba (Rugi) Terhadap Ekuitas (%)	28%	61%	Return Of Equity (%)
Marjin Laba Kotor (%)	31%	52%	Gross Profit Margin (%)
Marjin Laba Usaha (%)	26%	46%	Operating Income Margin (%)
Marjin Laba Bersih (%)	21%	33%	Net Profit Margin (%)
Jumlah Liabilitas Terhadap Jumlah Ekuitas (x)	0.22	0.35	Total Liability to Total Equity (x)
Jumlah Liabilitas Terhadap Jumlah Aset (x)	0.18	0.26	Total Liability to Total Assets (x)
Jumlah Pinjaman Terhadap Jumlah Ekuitas (x)	0.03	0.01	Total Debt to Total Equity (x)
Gearing Ratio (%)	(44%)	(71%)	Gearing Ratio (%)

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Detil Kinerja	FY23	FY22	YoY(%)	Performance Detail
Volume Produksi Batubara (juta ton)	16.9	16.6	1%	Coal Production Volume (million tons)
Nisbah Kupas (x)	12.5	10.7	17%	Strip Ratio (x)
Volume Penjualan Batubara Sendiri (juta ton)	16.9	16.3	4%	Own Coal Sales Volume (million tons)
Volume Penjualan Batubara Pihak Ketiga (juta ton)	4.0	2.7	50%	Third Party Coal Sales Volume (million tons)
Harga Jual Rata-rata (USD/ton) Penjualan Batubara (juta USD)	113.1	192.0	(41%)	Average Selling Price (USD/ton) Coal Sales (million USD)
Domestik	431	664	(35%)	Domestic
Ekspor				Export
Tiongkok	650	814	(20%)	China
Jepang	500	963	(48%)	Japan
Filipina	237	481	(51%)	Philippines
Thailand	138	132	5%	Thailand
India	80	162	(51%)	India
Bangladesh	94	128	(27%)	Bangladesh
Malaysia	61	104	(41%)	Malaysia
Hong Kong	67	28	143%	Hong Kong
Eropa	47	25	84%	Europe
Taiwan	50	117	(57%)	Taiwan
Lain-lain	20	18	13%	Others

About PT Indo Tambangraya Megah Tbk.

PT Indo Tambangraya Megah Tbk (ITM) is an Indonesian energy company with an integrated business scope that includes mining, energy services, and renewable energy. In the mining sector, ITM produces thermal coal of various qualities to meet the needs of customers in various countries. In the energy services sector, ITM maximizes the industry value chain and engages in services related to the energy sector, including contractor and coal trading. In line with its transformation, to become a greener and smarter energy company, ITM continues to develop its business portfolio in the renewable energy sector and innovate to create more responsible business operations.

ITM strives to provide energy that is smart eco-friendly, reliable, and affordable. This demonstrates ITM's commitment to aligning its business activities with environmental, social, and governance (ESG) principles, sustainable development, and value creation for all stakeholders.

FOR FURTHER INFORMATION:

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